

# CES-Fréchet modeling of farmer choices

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November 8, 2018

## Model setup

- Risk-neutral farmer/landowner facing the choice of allocating its land endowment  $x_1$  to crops.
- Crops are indexed by  $k = l \in \mathcal{K} \equiv \{1, \dots, K\}$
- Crop production requires 2 bundles of inputs:
  - ①  $R$  inputs that are partial substitutes (e.g., land, fertilizers and water), with land indexed  $r = 1$ , with substitution elasticity  $0 < \sigma_k < 1$ .
  - ② Unspecified for now and corresponds to non-land value-added and is non substitutable to the first bundle.
- Land is heterogeneous and composed of a continuum of parcels indexed by  $\omega$  defined over  $[0, 1]$ .

# Production function

$$Q_k(\omega) = \min \left\{ \left[ A_{1,k}(\omega) (x_{1,k}(\omega))^{(\sigma_k-1)/\sigma_k} + \sum_{r=2}^R A_{r,k} (x_{r,k}(\omega))^{(\sigma_k-1)/\sigma_k} \right]^{\sigma_k/(\sigma_k-1)}, N_k(\omega) / \nu_k \right\},$$

- $A_{1,k}(\omega) \geq 0$  a parameter governing land productivity
- $A_{r,k} \geq 0$  with  $r \neq 1$  are productivity shifters for the inputs affecting yields
- $x_{r,k}(\omega)$  is input demand,
- $N_k(\omega)$  is the value added demand,
- $\nu_k > 0$  is a productivity shifter for value added.

## Price indexes

From the Leontief structure:

$$p_k = P_k^X + w\nu_k,$$

where  $P_k^X$  is the price of the first input bundle and  $w$  is the wage. From CES standard algebra,

$$P_k^X = \left[ (A_{1,k}(\omega))^{\sigma_k-1} (\pi_{1,k}(\omega))^{1-\sigma_k} + \sum_{r=2}^R A_{r,k}^{\sigma_k-1} \pi_{r,k}^{1-\sigma_k} \right]^{1/(1-\sigma_k)}.$$

Then, we can express the land rents per hectare as:

$$\begin{aligned} \pi_{1,k}(\omega) &= A_{1,k}(\omega) \left[ (P_k^X)^{1-\sigma_k} - \sum_{r=2}^R A_{r,k}^{\sigma_k-1} \pi_{r,k}^{1-\sigma_k} \right]^{1/(1-\sigma_k)}, \\ &= A_{1,k}(\omega) \underbrace{\left[ (p_k - w\nu_k)^{1-\sigma_k} - \sum_{r=2}^R A_{r,k}^{\sigma_k-1} \pi_{r,k}^{1-\sigma_k} \right]^{1/(1-\sigma_k)}}_{=r_k}. \end{aligned}$$

## Fréchet assumption

$A_{1,k}(\omega)$  are i.i.d. from a Fréchet distribution with shape  $\theta > 1$  and scale  $\gamma A_{1,k} > 0$ :

$$\Pr(A_{1,k}(\omega) \leq a) = \exp \left[ - \left( \frac{a}{\gamma A_{1,k}} \right)^{-\theta} \right] \quad \forall a \in \mathbb{R}_{>0}.$$

- $\gamma \equiv (\Gamma(1 - 1/\theta))^{-1}$  a scaling parameter introduced so that  $A_{1,k}$  is the unconditional productivity of land,  $A_{1,k} = E[A_{1,k}(\omega)]$ , the productivity if all the land was planted with crop  $k$ .
- $\theta$  measures the dispersion of yields around their average  $A_{1,k}$ : a higher  $\theta$  indicates more homogeneity and a lower  $\theta$  more heterogeneity.

It follows that  $\pi_{1,k}(\omega)$  is distributed Fréchet with parameters  $\theta$  and  $\gamma r_k A_{1,k}$

## Crop choices

The probability that crop  $k$  is the most profitable on parcel  $\omega$  is defined by

$$\lambda_k = \Pr \left( \pi_{1,k}(\omega) \in \arg \max_{l \in \mathcal{K}} \pi_{1,l}(\omega) \right),$$

= also the share of land allocated to  $k$ .

$$\lambda_k = \frac{\pi_{1,k}^\theta}{\sum_{l \in \mathcal{K}} \pi_{1,l}^\theta},$$

where  $\pi_{1,k} \equiv r_k A_{1,k}$  denotes the unconditional land rents if all the land is planted with crop  $k$ .

## Crop production

From CES and Fréchet algebra:

$$\begin{aligned} Q_k &= x_1 \lambda_k \left( \frac{r_k}{P_k^X} \right)^{\sigma_k} \mathbb{E} \left[ A_{1,k}(\omega) \mid \pi_{1,k}(\omega) \in \arg \max_{l \in \mathcal{K}} \pi_{1,l}(\omega) \right], \\ &= x_1 A_{1,k} \lambda_k^{(\theta-1)/\theta} \left( \frac{r_k}{P_k^X} \right)^{\sigma_k}. \end{aligned}$$

## Input demand

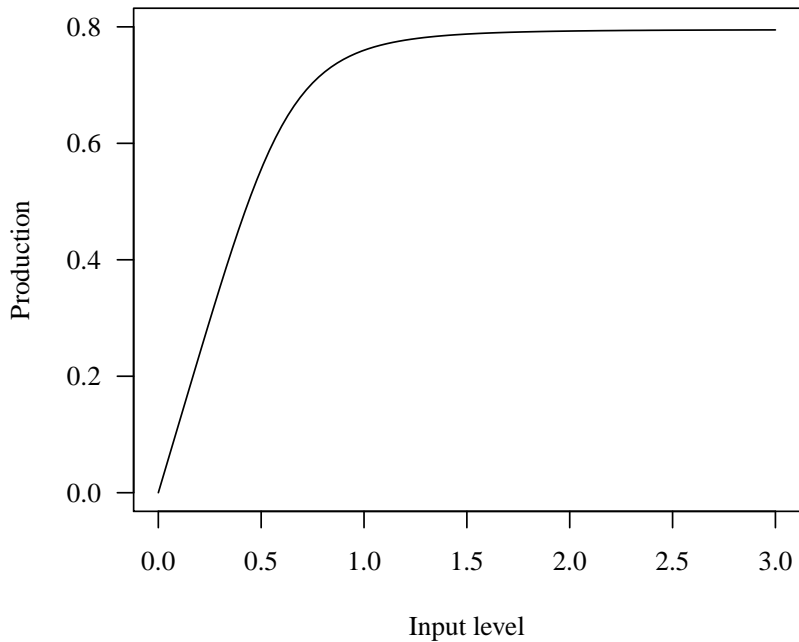
$$x_{r,k} = E \left( x_{r,k}(\omega) \mid \pi_{1,k}(\omega) \in \arg \max_{l \in K} \pi_{1,l}(\omega) \right),$$

which gives

$$\begin{aligned} x_{r,k} &= E \left( A_{r,k}^{\sigma_k} Q_k(\omega) \left( \frac{\pi_{r,k}}{P_k^X} \right)^{-\sigma_k} \mid \pi_{1,k}(\omega) \in \arg \max_{l \in K} \pi_{1,l}(\omega) \right), \\ &= A_{r,k}^{\sigma_k} \left( \frac{\pi_{r,k}}{P_k^X} \right)^{-\sigma_k} E \left( Q_k(\omega) \mid \pi_{1,k}(\omega) \in \arg \max_{l \in K} \pi_{1,l}(\omega) \right), \\ &= A_{r,k}^{\sigma_k} \left( \frac{\pi_{r,k}}{P_k^X} \right)^{-\sigma_k} Q_k. \end{aligned}$$



## Parcel-level production function



## In exact hat algebra

$$\hat{\lambda}_k : \hat{\lambda}_k = \frac{(\hat{A}_{1,k} \hat{r}_k)^\theta}{\sum_{l \in \mathcal{K}} \lambda_l (\hat{A}_{1,l} \hat{r}_l)^\theta},$$

$$\hat{x}_{r,k} : \hat{x}_{r,k} = \left( \frac{\hat{\pi}_{r,k}}{\hat{p}_k^X} \right)^{-\sigma_k} \hat{Q}_k, \text{ for } r \geq 2$$

$$\hat{Q}_k : \hat{Q}_k = \hat{A}_{1,k} \hat{\lambda}_k^{(\theta-1)/\theta} \left( \frac{\hat{r}_k}{\hat{p}_k^X} \right)^{\sigma_k},$$

$$\hat{p}_k^X : \alpha_k^X \hat{p}_k^X = \hat{p}_k - (1 - \alpha_k^X) \hat{w}_k,$$

$$\hat{r}_k : \hat{p}_k^X = \left( \alpha_{1,k}^X \hat{r}_k^{1-\sigma_k} + \sum_{r=2}^R \alpha_{r,k}^X \hat{\pi}_{r,k}^{1-\sigma_k} \right)^{1/(1-\sigma_k)},$$

## 3 extensions

- Multiple fields
- Non zero production at zero input
- More flexible acreage elasticities (not here).

## Multiple fields

- There are  $f \in 1, \dots, F$  fields that are heterogeneous in their productivity. Fields can be defined on a grid or on land classes (GAEZ).
- There are no transport costs between fields, so that they all face the same prices, and labor productivity shifters  $\nu_k$  are the same.

## New equations

$$Q_k : Q_k = \sum_{f=1}^F \overbrace{x_1^f A_{1,k}^f (\lambda_k^f)^{(\theta-1)/\theta} \left(\frac{r_k^f}{P_k^X}\right)^{\sigma_k}}^{=Q_k^f},$$

$$\lambda_k^f : \lambda_k^f = \frac{(A_{1,k}^f r_k^f)^\theta}{\sum_{l \in \mathcal{K}} (A_{1,l}^f r_l^f)^\theta},$$

$$r_k^f : P_k^X = \left[ (r_k^f)^{1-\sigma_k} + \sum_{r=2}^R (A_{r,k}^f)^{\sigma_k-1} \pi_{r,k}^{1-\sigma_k} \right]^{1/(1-\sigma_k)},$$

$$P_k^X : p_k = P_k^X + w\nu_k,$$

$$x_{r,k} : x_{r,k} = \left(\frac{\pi_{r,k}}{P_k^X}\right)^{\sigma_k} \sum_{f=1}^F (A_{r,k}^f)^{\sigma_k} Q_k^f.$$

## Elasticities

$$\frac{\partial \ln Q_k}{\partial \ln p_k} = \sum_{f=1}^F \frac{Q_k^f}{Q_k} \frac{1}{\alpha_k^X \alpha_{1,k}^{X,f}} \left[ (\theta - 1) (1 - \lambda_k^f) + \sigma_k (1 - \alpha_{1,k}^{X,f}) \right].$$

## Non zero production at zero input

Each crop can be produced using two technology: a CES technology and a no-input technology (except value added). Let's use  $\tilde{x}$  for the variable  $x$  under the CES technology and  $\check{x}$  for the no-input one. Let's assume that when produced under these two technologies, the same crop has different productivity distribution with the following cumulative distribution:

$$F(a) = \exp \left\{ - \sum_{k \in K} \left[ \left( \frac{\tilde{a}_k}{\gamma \tilde{A}_{1,k}} \right)^{-\theta/(1-\rho_k)} + \left( \frac{\check{a}_k}{\gamma \check{A}_{1,k}} \right)^{-\theta/(1-\rho_k)} \right]^{1-\rho_k} \right\},$$

where  $\rho_k$  parameterizes the correlation between the two technology.

## New equations

$$Q_k = x_1 \lambda_k^{(\theta-1)/\theta} \left[ \tilde{A}_{1,k} \left( \frac{\tilde{r}_k}{\rho_k X} \right)^{\sigma_k} \tilde{\lambda}_k^{(\theta-1+\rho_k)/\theta} + \check{A}_{1,k} \check{\lambda}_k^{(\theta-1+\rho_k)/\theta} \right], \quad (1)$$

where

$$1 = \tilde{\lambda}_k + \check{\lambda}_k, \quad (2)$$

$$\tilde{\lambda}_k = \frac{\left( \tilde{A}_{1,k} \tilde{r}_k \right)^{\theta/(1-\rho_k)}}{\left( \tilde{A}_{1,k} \tilde{r}_k \right)^{\theta/(1-\rho_k)} + \left( \check{A}_{1,k} \check{r}_k \right)^{\theta/(1-\rho_k)}}, \quad (3)$$

$$\lambda_k = \frac{\left[ \left( \tilde{A}_{1,k} \tilde{r}_k \right)^{\theta/(1-\rho_k)} + \left( \check{A}_{1,k} \check{r}_k \right)^{\theta/(1-\rho_k)} \right]^{1-\rho_k}}{\sum_{l \in K} \left[ \left( \tilde{A}_{1,l} \tilde{r}_l \right)^{\theta/(1-\rho_l)} + \left( \check{A}_{1,l} \check{r}_l \right)^{\theta/(1-\rho_l)} \right]^{1-\rho_l}}, \quad (4)$$

$$\check{r}_k = \rho_k - w \check{\nu}_k \quad (5)$$



# Data

- Share of land revenues or Acreage share (for  $\lambda_k^f$ )
- Acreage or supply elasticities ( $\theta$ )
- $\sigma_k$ : yield elasticities or fertilizer response function.
- $\alpha_k^X$  share of land and other inputs in production costs.
- $\alpha_{r,k}^{X,f}$  share of each input in the bundle or in a biophysical approach the input levels.
- $Q_k^f/Q_k$  or  $A_{1,k}^f$
- Others